

# Youth Innovation

Conference

# Building resilience in your club

# Mark Bingley, June Kelly & Mark Bebbington

















# Transforming Lives Through Sport

## Sported – we use sport to fulfil *all* young people's potential



Founded as part of the legacy of the London 2012 Games, Sported is a charity passionate about helping *every* young person access sport and fulfil their potential through it.

We achieve this by supporting local community organisations who use sport and as a tool to tackle issues affecting young people.

Sported delivers free expertise, resources and vital help to amazing local groups so they can become sustainable and expand their support for local young people.

We also create new programmes with partners that provide opportunities for young that might otherwise not be possible.

With your support we can deliver them a brighter future.





**Reaching over** 

539,925 participants

Members delivering in the UK's most deprived communities

**35%** Located in 20% most deprived areas

Improving young lives and communities across five social outcomes:



Community social behaviour cohesion

50% Health & wellbeing

**Education &** employability

Inequality in sports participation

But these community groups need our support to survive...



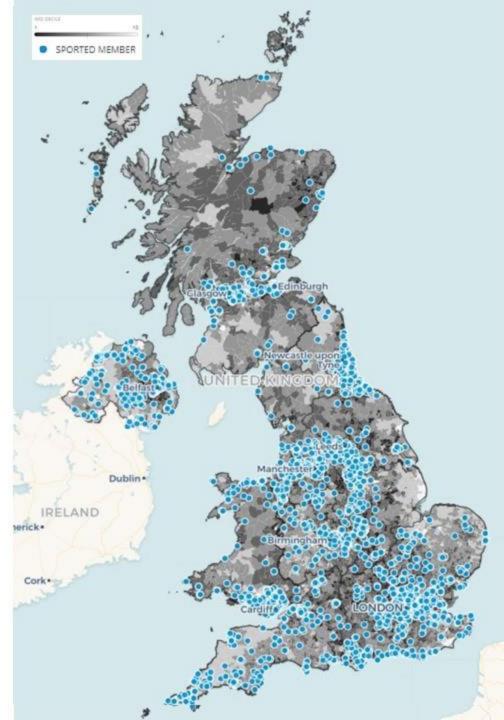


32%



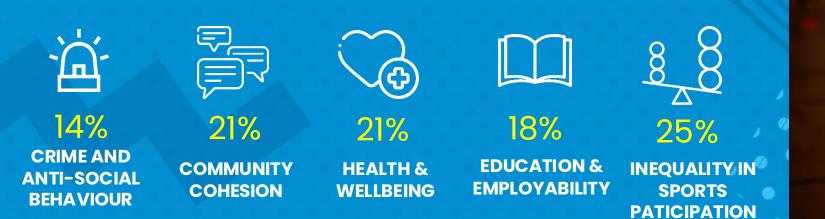
45%

members accurate as of March 2022 igures based on most information supplied by Sported members



# MORE THAN JUST SPORT...

ALL OF OUR COMMUNITY GROUPS USE THE POWER OF SPORT TO ADDRESS CRITICAL SOCIAL ISSUES THEY ENSURE YOUNG PEOPLE FROM DISADVANTAGED COMMUNITIES NOT ONLY GET THE PHYSICAL AND MENTAL BENEFITS OF PHYSICAL ACTIVITY, BUT FULFIL THEIR POTENTIAL BY ADDRESSING ONE OR MORE OF THE FOLLOWING SOCIAL OUTCOMES:





# How we help clubs/organisations





#### SPORTED HELPS COMMUNITY GROUPS SURVIVE TO HELP YOUNG PEOPLE THRIVE

#### We support in 2 ways...

### **1. Organisational Support**

FUNDING OPPORTUNITIES AND COST SAVINGS



WE HELP OUR GROUPS MAXIMISE THEIR CHANCES OF SECURING MUCH NEEDED FUNDING BY HELPING THEM TO BECOME 'INVESTMENT READY'. THIS INCLUDES DEVELOPING ROBUST BUSINESS AND FINANCIAL PLANS, ENSURING THEY HAVE THE CORRECT POLICIES AND GOVERNANCE IN PLACE, AND HELPING THEM TO DEMONSTRATE THEIR IMPACT THROUGH EFFECTIVE MEASUREMENT. **VOLUNTEER BUSINESS** 

WE TRAIN AND MATCH SKILLED ADULT VOLUNTEERS TO HELP COMMUNITY GROUPS DEVELOP THE NECESSARY BUSINESS INFRASTRUCTURE AND PLANS FOR THEIR LONG-TERM SURVIVAL AND SUCCESS.

#### REGIONAL SUPPORT AND NETWORKING



WE HAVE A PASSIONATE, EXPERT, ON-THE-GROUND DELIVERY TEAM LOCATED IN ALL REGIONS OF THE UK. THIS LOCAL PRESENCE ENSURES OUR MEMBERS BENEFIT FROM THE PERSONAL SUPPORT OF SOMEONE WHO LIVES IN AND UNDERSTANDS THE LOCAL LANDSCAPE AND ITS CHALLENGES.

#### 2. New opportunities

PROGRAMMES AND PROJECTS



OUR PROGRAMMES AND PROJECTS PROVIDE OUR MEMBERS WITH **TAILORED** SUPPORT TO HELP THEM BECOME MORE INCLUSIVE AND TACKLE MAJOR SOCIETAL PROBLEMS SUCH AS EDUCATIONAL, INEQUALITY AND YOUTH VIOLENCE.



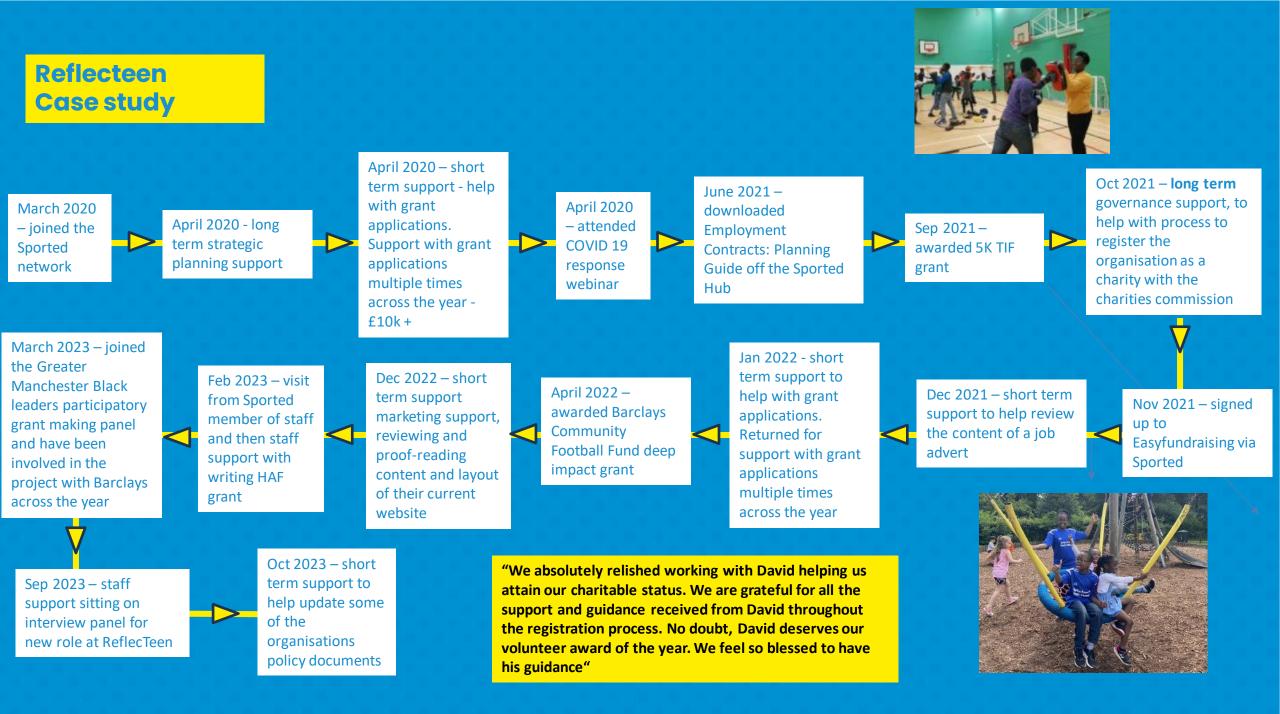
# What do we do once we know what they need?

- One-to-one support on a long or short-term basis from our team of professional volunteers
- A named local contact from the Sported team as well as support from the Sported member services team
- The opportunity to join Sported projects working with partners on a specific topic



- Regular webinars and workshops on topics such as fundraising, business planning, legal structures, marketing
- Receive monthly funding bulletins and member newsletters with information and services specifically tailored to Sport for Development organisations
- Bespoke Funding searches for when they need something more tailored
  - SPORTED

Legal and Insurance advice



What are the challenges in becoming a resilient group/club?

What do you feel groups/clubs need in place to become more resilient in the future?





- Sported's **Capacity Model** identifies what a community club or group should have in place to ensure **sustainability**.
- Originally developed through member interviews, research and sector consultation.
- Reviewed in 2019 after 3 years of use.
- The Capacity Model's five core areas are each made up of four sections.



# Measurement Tool

The Capacity Measurement Tool:

- Assesses capabilities, ensuring groups can prioritise greatest areas of need.
- **Provides collective insight** into the sustainability of grassroots' community groups and clarity around areas of strength and **themes for development**, as these change in time.
- Provides a 'benchmark' position against which to measure the impact of interventions.

CAPACITY MEASUREMENT TOOL



# Scorecard example

## **Example Community Group**

#### Your Scorecard

Your answers to the Game Plan survey have been quantified, and a Capacity Score has been calculated for each area. Here's an overall summary of your answers to Game Plan.

#### Overall Capacity = 51%

	highest capacity				lowest capacity		
	Embedded in Community	Human Resources	Resources to Deliver	Mission & Structure	Sound Finances		
	75%	63%	51%	48%	20%	highest capacity	
highest capacity	Responding to Local Need	Competent Committee	Access to Equipment	Clear Structure & Planning	Financial Management & Budgeting		
· •	100%	83%	76%	60%	60%		
	Being Inclusive	Staff & Volunteers	Facilities for Delivery	Necessary Compliance	Generating Sustainable Income		
	90%	70%	58%	50%	10%		
	Connecting to Young People	Keeping Knowledge Current	Effective Marketing	Maintaining Mission	Fundraising		
	78%	60%	37%	45%	10%		
lowest capacity	Partnerships & Collaboration	Sharing Knowledge Organisationally	Basic IT & Infrastructure	Good Impact Practice	Managing Reserves	lowest capacity	
	34%	40%	33%	35%	0%		

# Gameplan & Timeout Surveys

#### In conjunction with the model, we have developed our capacity assessment surveys – 'Gameplan' and 'Timeout'.

- Surveys are completed by before and after long-term support.
- Questions focus on each of the core capacity model areas.
- In depth guidance notes are provided
- A 'scorecard' is generated.

#### SOUND FINANCES



#### INTRODUCTION

This section is about having sufficient funds and resources needed to deliver the aims of the organisation. It's also about how well you manage those funds, and how you minimise the financial risks you might face as an organisation.

#### QUESTIONS 1, 2, 3, 4, 5

#### Financial Management and Budgeting

If an organisation is unable to predict and control income and expenditure it runs the risk of either collapse or receiving reduced funding. You need to be able to demonstrate some sort of financial balance (that you have money coming in to cover your costs.) Being on top of your finances means you can spend more energy planning the more interesting and exciting aspects of your organisation.

🛄 Income:	Money coming in.
D Expenditure:	Money going out.
Budgeting:	Creating a plan for what and how the organisation will spend money.

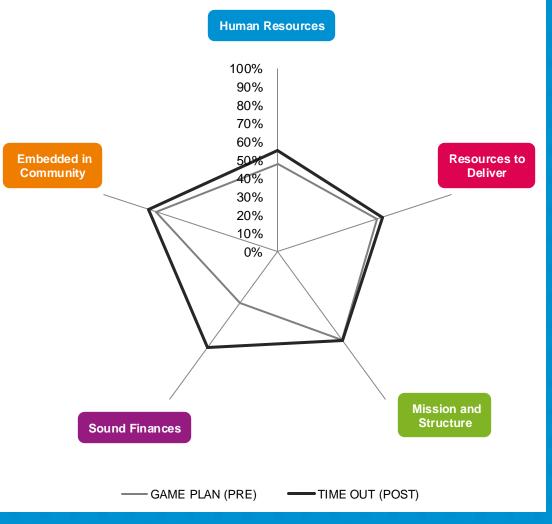
Management Accounts: A summary of financial information (income and expenditure), produced on a regular basis.

*	**	***	****	*****
You rely on word of mouth. You have no clear way of communicating with your participants, or potential new participants. It's not clear to outsiders what you do.	You have a way of communicating with your participants. You may have an online platform which explains what you do, but it could be better.	You have a systematic way of communicating with your participants, and channels to market to new participants. You have an online presence.	You have an effective online presence, where you communicate effectively. You have all necessary requirements.	You have an effective marketing strategy, and you communicate very effectively. Your marketing material reflects your participants.
"If you Googled us I don't think anything would come up." "We put up posters and hand out ilyers to schools. Then we hope people turn up." "I use my own Facebook/Twitter account, we don't have one for the group."	"We've got a website but its functionally is limited and it's out of date." "We know we should be on social media, but we've got no one who's good at that." "Very occasionally we'll get in touch with the local paper with news about the club."	"We use our website for easy to navigate information and good news stories then use social media to promote these as well as updates, announcements and photos etc. " "We use our platforms to tell people about our success but never really talk about what participants will gain from joining our group." "We know what we're good at and try to reinforce this through our marketing messaging."	"We've got a marketing strategy, including the resources and skills to manage our marketing platforms." "We're trying to get more of our group and young people involved in contributing to our marketing content. We know who we are targeting and use the relevant platform to engage with them." "We schedule posts in advance, and at the best times so they will get the best response. We post regularly and have a growing number of followers."	"We have a social media policy that promotes good practice and effective usage. We understand the importance of safety and behaviour and have procedures in place to address misconduct." "We have good relationships with local media and get lots of press coverage publicising our work and success stories." "In addition to our public pages, we have closed Facebook groups so we can communicate with our members and volunteers

# Distance travelled

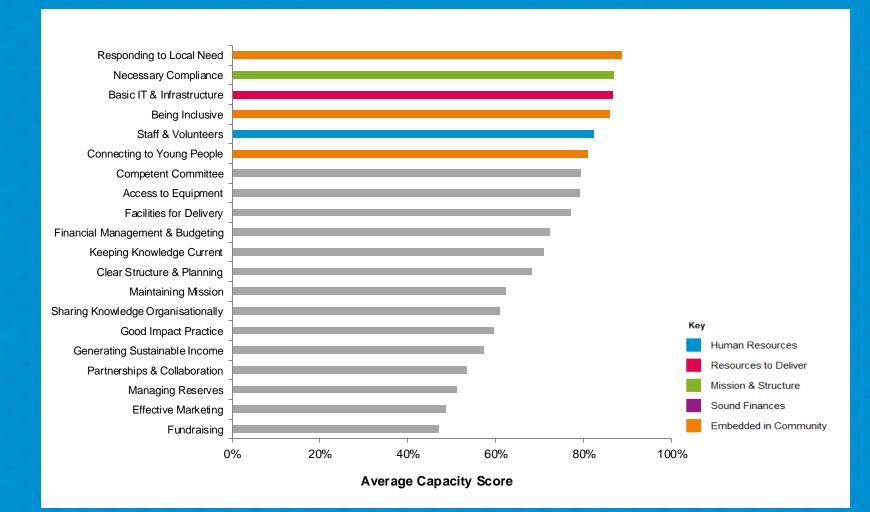
Of members who have completed Long Term Support 78% show an increase in their overall capacity score (n=114).

Of members who have completed Long Term Support 91% say they have a better understanding of what's needed to make their organisation more sustainable (n=158).





# **AREAS OF STRENGTH**

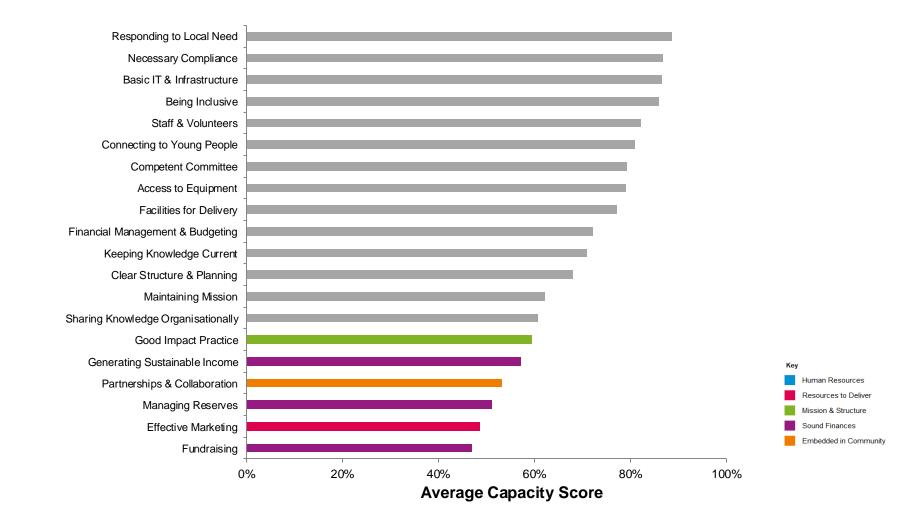


Data based on 124 Sported members starting long term support between March 2019 - November 2019





# Areas of specific need Sported membership





# Become a member <u>https://sported.org.uk/members/</u>

# Get in touch:





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## Follow us:









Thank you!

